



Dominus Capital is a middle-market private equity firm with an operating focus.

Dominus draws on the experience and network of its team of in-house operating executives.

The Dominus team members have executed over fifty transactions in the middle market over twenty years.

Target Transaction Characteristics

- Healthy companies with untapped potential.
- Market leaders with defensible market positions.
- Family businesses and corporate carve-outs.
- **Investment Structure:** Preference for controlling equity investments.
- **Current Fund:** Dominus Capital Partners II, L.P. (2015)
- **Current Fund Size:** \$410 million.
- **Platform Target EBITDA:** \$5 to \$30 million.
- **Platform Target Equity Contribution:** \$20 to \$100 million.
- **Platform Geography:** North America.
- **Industries:** Business services, consumer products & services, and diversified industrial.

Current Portfolio Companies



Current Operating Executives

Mac Bridger
Former CEO,
Tandus

Scott Moore
Former Owner,
Nevco

Roy Schumacher
Former CEO,
Heartland Automotive

Kent Farmer
Former CEO,
Spectrum Lubricants

Dan Sebastian
Former CEO,
MW Industries

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Deep Experience Across Key Industries

Current Portfolio Companies in Italics

Business Services

Business Process Outsourcing

- Intelliteach* – Provider of BPO solutions to the legal and accounting end markets.
- Gevity HR – PEO specializing in providing employers with HR outsourcing services and support.

Outsourced Services

- Behavioral Interventions – Provider of offender monitoring and prisoner reentry services to federal, state and local government agencies in the United States.
- EMPG* – Leading provider of marketing and procurement services to the food equipment & supplies industry.
- TLC Companies – Professional employer organization providing leased employees to U.S. clients.

E-commerce & Specialty Marketing

- On Campus Marketing – Provider of affinity programs and university-branded direct marketing campaigns to colleges in North America.

Consumer Products & Services

Consumer Products

- League Collegiate Outfitters* – Manufacturer and supplier of branded collegiate-licensed apparel.
- Balboa Water Group – Manufacturer of customized, critical components for the portable spa, jetted bath, and other adjacent markets.
- Generation Brands – Seller of branded fashionable and functional lighting fixtures, ceiling fans, and decorative products in both the DIY and homebuilder channels.
- Polaris Pool Systems – Designer, manufacturer and marketer of branded automatic swimming pool cleaners and other swimming pool automation and maintenance products.
- Masterbuilt* – Designer and marketer of branded smokers, fryers, grills and other cooking accessories in electric, propane and charcoal varieties.

Food & Beverage

- Stauber – Distributor of raw ingredients to the nutraceutical industry.

Specialty Retail & Franchising

- Complete Nutrition – Franchisor of health-focused retail stores and distributor of nutritional supplements.
- Heartland Automotive – Franchisee of Jiffy Lube service centers.

Industrials

Building Products

- Bentley Mills – Designer and manufacturer of broadloom, carpet tile and area rugs products primarily for commercial interiors.
- Universal Fiber Systems – Manufacturer of synthetic fibers for the commercial carpet and textile industries.
- Collins & Aikman – Manufacturer of vinyl-backed commercial floorcovering.

Light Manufacturing

- Cincinnati Fan* – Manufacturer of industrial fans and air moving solutions for OEM applications across a diverse range of industries.
- MW Industries – Diversified specialty spring and fastener manufacturer in the United States.
- Neveco* – Designer and manufacturer of customized sports scoreboards, integrated LED video boards, electronic display signs, scoring, sound systems and related accessories.

Specialty Chemicals

- W.F. Taylor* – North American manufacturer and marketer of flooring adhesives and related products.
- Spectrum Lubricants – Formulator, blender, packager and distributor of specialty lubricants to the outdoor power equipment, marine and recreational equipment aftermarkets.