



**Dominus Capital is a middle-market private equity firm with an operating focus.**

Dominus draws on the experience and network of its team of in-house operating executives.

The Dominus team members have executed over seventy-five transactions in the middle market over twenty years.

### Target Transaction Characteristics

- Healthy companies with untapped potential.
- Market leaders with defensible market positions.
- Family businesses and corporate carve-outs.
- **Investment Structure:** Preference for controlling equity investments.
- **Current Fund:** Dominus Capital Partners III, L.P. (2020)
- **Current Fund Size:** \$362 million.
- **Platform Target EBITDA:** \$5 to \$30 million.
- **Platform Target Equity Contribution:** \$20 to \$100 million.
- **Platform Geography:** North America.
- **Industries:** Business services, consumer products & services, and diversified industrial.

### Current Portfolio Companies



### Current Operating Executives

**Mac Bridger**  
*Former CEO,  
Tandus*

**Scott Moore**  
*Former Owner,  
Nevco*

**Roy Schumacher**  
*Former CEO,  
Heartland  
Automotive*

**Kent Farmer**  
*Former CEO,  
Spectrum  
Lubricants*

**Eric Kownacki**  
*Former CEO,  
Polaris Pool  
Systems*

**Dan Sebastian**  
*Former CEO,  
MW Industries*

**Gary Binning**  
Founding Managing Partner  
(212) 784-5454  
gab@dominuscap.com

**Robert Haswell**  
Founding Partner  
(212) 784-5450  
rdh@dominuscap.com

**Ashish Rughwani**  
Founding Partner  
(212) 784-5444  
abr@dominuscap.com

**Michael Smart**  
Partner  
(646) 971-0292  
mas@dominuscap.com

**James Adler**  
Vice President  
(212) 784-5458  
jra@dominuscap.com

**Brian Finnie**  
Vice President  
(212) 784-5457  
baf@dominuscap.com

**Jonathan Schwartz**  
Vice President  
(212) 784-5453  
jes@dominuscap.com

**Peter Desrosier**  
Senior Associate  
(212) 784-5451  
pcd@dominuscap.com

**Katy Kasser**  
Senior Associate  
(646) 971-0293  
kak@dominuscap.com

## Deep Experience Across Key Industries

*Current Portfolio Companies in Italics*

### Business Services

#### **Business Process Outsourcing**

- Intelliteach – Provider of BPO solutions to the legal and accounting end markets.
- Geivity HR – PEO specializing in providing employers with HR outsourcing services and support.

#### **Outsourced Services**

- Behavioral Interventions – Provider of offender monitoring and prisoner reentry services to federal, state and local government agencies in the United States.
- BluSky Restoration* – *Provider of restoration, environmental, renovation and roofing services to commercial properties.*
- EMPG* – *Leading provider of marketing and procurement services to the food equipment & supplies industry.*
- Lockmasters* – *Provider of proprietary products, educational training and distribution of third-party combination locks and hardware.*
- TLC Companies – Professional employer organization providing leased employees to U.S. clients.
- Surface Preparation Technologies* – *Provider of rumble strips and related critical roadway safety services.*

#### **E-commerce & Specialty Marketing**

- On Campus Marketing – Provider of affinity programs and university-branded direct marketing campaigns to colleges in North America.

### Consumer Products & Services

#### **Consumer Products**

- L2 Brands* – *Manufacturer and supplier of branded collegiate-licensed apparel.*
- Balboa Water Group – Manufacturer of customized, critical components for the portable spa, jetted bath, and other adjacent markets.
- Generation Brands – Seller of branded fashionable and functional lighting fixtures, ceiling fans, and decorative products in both the DIY and homebuilder channels.
- Polaris Pool Systems – Designer, manufacturer and marketer of branded automatic swimming pool cleaners and other swimming pool automation and maintenance products.
- Masterbuilt* – *Designer and marketer of branded smokers, fryers, grills and other cooking accessories.*

#### **Food & Beverage**

- Stauber – Distributor of raw ingredients to the nutraceutical industry.

### Industrials

#### **Building Products**

- Bentley Mills – Designer and manufacturer of broadloom, carpet tile and area rugs products primarily for commercial interiors.
- Universal Fiber Systems – Manufacturer of synthetic fibers for the commercial carpet and textile industries.
- Collins & Aikman – Manufacturer of vinyl-backed commercial floorcovering.

#### **Light Manufacturing**

- Cincinnati Fan – Manufacturer of industrial fans and air moving solutions for OEM applications across a diverse range of industries.
- MW Industries – Diversified specialty spring and fastener manufacturer in the United States.
- Nevco Sports* – *Designer and manufacturer of customized sports scoreboards, integrated LED video boards, electronic display signs, scoring, sound systems and related accessories.*

#### **Specialty Chemicals**

- W.F. Taylor – North American manufacturer and marketer of flooring adhesives and related products.
- Spectrum Lubricants – Formulator, blender, packager and distributor of specialty lubricants to the outdoor power equipment, marine and recreational equipment aftermarkets.