



Dominus Capital is a middle-market private equity firm with an operating focus.

Dominus draws on the experience and network of its team of in-house operating executives.

The Dominus team members have executed over ninety transactions in the middle market over twenty years.

Target Transaction Characteristics

- Healthy companies with untapped potential.
- Market leaders with defensible market positions.
- Family/founder-owned and operated businesses.
- **Sector Focused:** Niche business services and light manufacturing.
- **Investment Structure:** Preference for controlling equity investments.
- **Current Fund:** Dominus Capital Partners III, L.P. (2020)
- **Current Fund Size:** \$362 million.
- **Platform Target EBITDA:** \$10 to \$30 million.
- **Platform Target Equity Contribution:** \$40 to \$100 million.
- **Platform Geography:** North America.

Current Portfolio Companies



Current Operating Executives

Mac Bridger <i>Former CEO, Tandus</i>	Scott Moore <i>Former Owner, Nevco</i>	Roy Schumacher <i>Former CEO, Heartland Automotive</i>	Eric Kownacki <i>Former CEO, Polaris Pool Systems</i>	Cameron Evans <i>Former President, Red Line Synthetic Oil Corp.</i>	Stephanie Miller <i>Former Owner, Lockmasters</i>	Kent Stemper <i>Former CEO, BluSky</i>
---	--	--	---	---	---	--

Gary Binning
Founding Managing Partner

Robert Haswell
Founding Partner

Ashish Rughwani
Founding Partner

Michael Smart
Partner

Lane Carpenter
Principal

Brian Shabto
Vice President

Alex Schull
Associate

Alec Ellis
Associate

Deep Experience Across Key Industries

Current Portfolio Companies in Italics

Business Services

Business Process Outsourcing

- Intelliteach – Provider of BPO solutions to the legal and accounting end markets.
- Gevity HR – PEO specializing in providing employers with HR outsourcing services and support.

Outsourced Services

- Behavioral Interventions – Provider of offender monitoring and prisoner reentry services to federal, state and local government agencies in the United States.
- BluSky Restoration⁽¹⁾ – Provider of restoration, environmental, renovation and roofing services to commercial properties.
- EMPG* – *Leading provider of marketing and procurement services to the food equipment & supplies industry.*
- Lockmasters* – *Provider of proprietary products, educational training and distribution of third-party combination locks and hardware.*
- TLC Companies – Professional employer organization providing leased employees to U.S. clients.
- Surface Preparation Technologies* – *Provider of rumble strips and related critical roadway safety services.*
- Uptime* – *Provider of certification and consulting for data centers; and education, accreditation, and membership network services for data center professionals and organizations*

E-commerce & Specialty Marketing

- On Campus Marketing – Provider of affinity programs and university-branded direct marketing campaigns to colleges in North America.

Consumer Products & Services

Consumer Products

- L2 Brands – Manufacturer and supplier of branded collegiate-licensed apparel.
- Balboa Water Group – Manufacturer of customized, critical components for the portable spa, jetted bath, and other adjacent markets.
- Generation Brands – Seller of branded fashionable and functional lighting fixtures, ceiling fans, and decorative products in both the DIY and homebuilder channels.
- Polaris Pool Systems – Designer, manufacturer and marketer of branded automatic swimming pool cleaners and other swimming pool automation and maintenance products.
- Masterbuilt – Designer and marketer of branded smokers, fryers, grills and other cooking accessories.

Food & Beverage

- Stauber – Distributor of raw ingredients to the nutraceutical industry.

Industrials

Building Products

- Bentley Mills – Designer and manufacturer of broadloom, carpet tile and area rugs products primarily for commercial interiors.
- Universal Fiber Systems – Manufacturer of synthetic fibers for the commercial carpet and textile industries.
- Collins & Aikman – Manufacturer of vinyl-backed commercial floorcovering.

Light Manufacturing

- Consolidated Equipment Group* – *Designer, manufacturer, and marketer of attachments for skid-steers, mini skid steers, compact tractors, and several other light-construction power equipment.*
- Cincinnati Fan – Manufacturer of industrial fans and air moving solutions for OEM applications across a diverse range of industries.
- MW Industries – Diversified specialty spring and fastener manufacturer in the United States.
- Nevco Sports* – *Designer and manufacturer of customized sports scoreboards, integrated LED video boards, electronic display signs, scoring, sound systems and related accessories.*
- Seaga* – *Manufacturer of automated inventory control and secure access products serving the industrial, water filtration, healthcare laundry, and traditional food/beverage vending markets*

Specialty Chemicals

- W.F. Taylor – North American manufacturer and marketer of flooring adhesives and related products.
- Spectrum Lubricants – Formulator, blender, packager and distributor of specialty lubricants to the outdoor power equipment, marine and recreational equipment aftermarkets.

(1) Dominus retains a minority stake in BluSky Restoration.