

## A middle-market private equity firm with an operating focus.

Dominus draws on the experience and network of its team of in-house operating executives. Dominus team members have executed over ninety transactions in the middle market over 20 years.

### Target Transaction Characteristics

- Healthy companies with untapped potential.
- Market leaders with defensible market positions.
- Family/founder-owned and operated businesses.
- **Investment Structure:** Preference for control equity investments.
- **Current Fund:** Dominus Capital Partners III, L.P. (2020)
- **Current Fund Size:** \$362 million.
- **Platform Target EBITDA:** \$10 to \$30 million.
- **Platform Target Equity Contribution:** \$40 to \$100 million.
- **Platform Geography:** North America.

### Sector Focus

#### Business Services



- Business Process Outsourcing
- Outsourced Services
- E-commerce & Specialty Marketing
- Value-Added Distribution

#### Industrials



- Automotive
- Building Products
- Light Manufacturing
- Specialty Chemicals

### Current Portfolio Companies



**LOCKMASTERS<sup>®</sup>**

**NEVCO**



**uptime<sup>®</sup>**  
INSTITUTE

### Operating Partners

**Mac Bridger**

*Former CEO,  
Tandus*

**Scott Moore**

*Former Owner,  
Nevco*

**Roy Schumacher**

*Former CEO,  
Heartland Automotive*

**Eric Kownacki**

*Former CEO,  
Polaris Pool Systems*

**Cameron Evans**

*Former President,  
Red Line Synthetic Oil*

**Stephanie Miller**

*Former Owner,  
Lockmasters*

**Kent Stemper**

*Former CEO,  
BluSky*

**Bobby Brennan**

*Former CEO,  
Kamado Joe*

### Investment Team

**Gary Binning**

Founding Managing Partner

**Robert Haswell**

Founding Partner

**Ashish Rughwani**

Founding Partner

**Michael Smart**

Partner

**Lane Carpenter**

Principal

**Brian Shabto**

Vice President

**Preston Parnell**

Vice President

**Alex Schull**

Senior Associate

**Alec Ellis**

Senior Associate

**Liam O'Connell**

Associate

**Seth Pribbernow**

Associate

## Deep Experience Across Key Industries

### BUSINESS SERVICES

Current



Provider of rumble strips and related critical roadway safety services.

**LOCKMASTERS**

Provider of proprietary products, educational training and distribution of third-party combination locks and hardware.



Provider of certification and consulting for data centers; and education, accreditation, and membership network services for data center professionals and organizations.

Realized



Provider of BPO solutions to the legal and accounting end markets.



PEO specializing in providing employers with HR outsourcing services and support.



Provider of offender monitoring and prisoner reentry services to federal, state and local government agencies in the United States.



Provider of restoration, environmental, renovation and roofing services to commercial properties.



Professional employer organization providing leased employees to U.S. clients.



Provider of affinity programs and university-branded direct marketing campaigns to colleges in North America.

### CONSUMER PRODUCTS & SERVICES

Realized



Manufacturer and supplier of branded collegiate-licensed apparel.



Manufacturer of customized, critical components for the portable spa, jetted bath, and other adjacent markets.

GENERATION BRANDS

Seller of branded fashionable and functional lighting fixtures, ceiling fans, and decorative products in both the DIY and homebuilder channels.



Designer, manufacturer and marketer of branded automatic swimming pool cleaners and other swimming pool automation and maintenance products.



Designer and marketer of branded smokers, fryers, grills and other cooking accessories.



Distributor of raw ingredients to the nutraceutical industry.

### INDUSTRIALS

Current



Designer, manufacturer, and marketer of attachments for skid-steers, mini skid steers, compact tractors, and several other light-construction power equipment.



Designer and manufacturer of customized sports scoreboards, integrated LED video boards, electronic display signs, scoring, sound systems and related accessories.



Seller of branded fashionable and functional lighting fixtures, ceiling fans, and decorative products in both the DIY and homebuilder channels.

Realized



Designer and manufacturer of broadloom, carpet tile and area rugs products primarily for commercial interiors.



Manufacturer of industrial fans and air moving solutions for OEM applications across a diverse range of industries.



Manufacturer of vinyl-backed commercial floorcovering.



Manufacturer of synthetic fibers for the commercial carpet and textile industries.



Diversified specialty spring and fastener manufacturer in the United States.



North American manufacturer and marketer of flooring adhesives and related products.



Formulator, blender, packager and distributor of specialty lubricants to the outdoor power equipment, marine and recreational equipment aftermarkets.

(1) Dominus retains a minority stake in BluSky Restoration.